



ROWE SCIENTIFIC

PTY LTD ABN 63 009 437 790

ADELAIDE - BRISBANE - HOBART - MELBOURNE - PERTH - SYDNEY

Order online at your convenience www.rowe.com.au

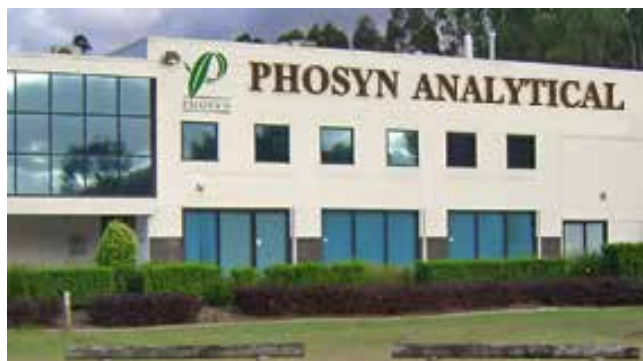


A Proudly 100%
Australian owned
company,
servicing the
Scientific community
since 1987

September - October 2015

NEWSLETTER

CLIENT OF THE MONTH



The Phosyn Analytical building in Queensland. *Image courtesy of Phosyn Analytical*

Phosyn Analytical

Phosyn Analytical was established in 2001 and provides nutritional analysis for soil, plant tissue and water across the agricultural, horticultural and environmental sectors Australia wide.

Without an optimal combination of nutrients, plants suffer, and yield and quality declines. The analysis of different sample types enables these nutrients and other inputs to be accurately, efficiently and cost effectively applied.

Phosyn Analytical's clients include, individual farmers, multi-national companies, consultants, research stations and mining companies.

Winners are chosen by our computer on a random basis. The prize is the client's choice of \$100 worth of laboratory items from a supplied list.

Clever Person Quiz

Q: Does sound travel faster in fresh water or seawater?

Did you Know?

(Answer to last edition's Clever Person Quiz)

Q: Can plants chemically fix carbon dioxide in the dark?

A: Yes, some plants fix carbon dioxide into malic acid at night which is stored and later broken down back to carbon dioxide for photosynthesis.

Saying of the Month

"Chemistry... is like the maid occupied with daily civilisation; she is busy with fertilisers, medicines, glass, insecticides ... for she dispenses the recipes" — **Jean Jacques**

THANK YOU FOR YOUR SUPPORT!

Rowe Scientific Pty Ltd has once again donated over \$25,000 to the Royal Flying Doctor Service of Australia.

Chief Executive of the company Peter Sommers said it was a great feeling to donate the amount of \$28,784.00 that comes directly from the sale of Rowe's locally manufactured Buffer Solutions and Quantumclean.

"We donate \$2 for every contamination-proof bottle sold to help this wonderful charity. It's great to see our clients support us through the sale of our buffers and Quantumclean products," Peter said.

The Royal Flying Doctor Service thanked Rowe Scientific Pty Ltd for its donation.

"Your support will assist us to continue the work we are best known for, emergency retrievals, and it will also enable us to expand our preventative and primary health care to communities in remote areas that do not have access to medical services," a Royal Flying Doctor spokesperson said.



NOW BEGINNING THE 2016-17 YEAR HELP US REACH OUR TARGET OF \$30K!

Rowe Codes that see \$2 per item sent to the RFDS:

Quantumclean: CQ1050, CQ1000, CQ1100.

pH Buffers: CB3515, CB3115, CB2660.



Water Purification with **FREE** starter consumables!

*When you buy the Millipore Direct-Q3

The Direct-Q3 is a simple and convenient water purification system that produces both pure (type III) water and ultra-pure (type I) water from tap water.

Installation is achieved quickly. Simply plug it in, install the filter cartridge and it's ready to use.

A colour graphic display clearly indicates all system parameters at a glance.

The Direct-Q3 is ideal for low volume critical applications such as HPLC mobile phase preparation, sample dilution, buffer and cell culture media preparation, preparation of chemical solutions used with titrators, spectrophotometers and electrophoresis systems.

Additionally, the pure water (type III) which is also produced by the Direct-Q3 is suitable for general glassware washing and final rinsing.

Prices do not include GST and only while stock lasts. We reserve the right to change specifications, details and descriptions without notice. Pictures for illustrative purposes only. Discounts do not apply to service, freight and or repair charges.



MILLIPORE DIRECT-Q3

Rowe Code: IW4090

**Total
Package offer
\$5,870.00
plus GST**

**Be quick!
Offer expires
30 September
2015**

**FREE
STARTER
CONSUMABLES
VALUED AT
OVER \$1,000**

Get this

1 x SmartPak DQ3

Purification Pack for the Pretreatment of tap water by activated carbon, purification by reverse osmosis followed by ion-exchange resin.

Rowe Code: IC4503

Save \$967.18

and this

1 x box of Millipak 0.22 µm

Membrane Filters designed as a safe and efficient barrier against particulates and bacteria. The Millipak devices use the unique, clean stacked disc design that eliminates the risks of particulate-producing woven downstream support found in many pleated membrane capsules.

Rowe Code: ID1437

Save \$212.80

NOTE: Installations direct from mains water supply may require a pressure regulator (HP1989) at additional cost.



More Information Required?

If you would like further information on any of the products featured in this edition, please contact your nearest Rowe Scientific Pty Ltd office.

Heating Mantles to Clear



IH1170
Heating & Stirring

ROWE CODE	DESCRIPTION	NORMAL PRICE	SALE PRICE
IH1170	Heating and Stirring Mantle 500mL Controlled and Earthed 230V	\$1,885.54	\$1,050.00
IH1180	Heating Mantle 250mL Temperature Controlled and Earthed	\$763.62	\$595.00
IH1190	Heating Mantle 500mL Temperature Controlled and Earthed	\$821.52	\$630.00
IH1195	Heating Mantle 1000mL Temperature Controlled and Earthed	\$861.32	\$690.00



Heating Mantle in use with round bottom flask.



IH1180
Heating only

Specials on Combustion Analysis for a Limited Time

AA1588

5lb pack of Alphacell II Tungsten

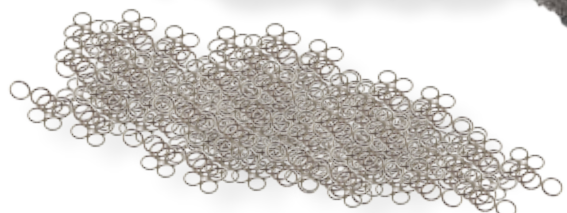


AA1663

150g pack of Cast Iron.



AA1110
100g Nitrogen/Oxygen Standard Steel Pins.



AA1572

11lb pack of Standard Rings.

ROWE CODE	DESCRIPTION	UNIT	RETAIL PRICE	SALE PRICE
AA1588	Alphacell II Tungsten Accelerator	5lb	\$754.60	\$338.00
AA1663	Alpha Standard Cast Iron, Gray, C=3.34%, S=0.035%	150g	\$409.96	\$205.00
AA1110	Alpha Nitrogen/Oxygen Standard Steel Pins, Nitrogen 70-130ppm Oxygen 3	100g	\$125.94	\$75.00
AA1572	Alpha Ring Standard C=0.175%, S=0.008%	11lb	\$89.54	\$49.00
AA1718	Alpha Nitrogen/Oxygen Standard 1g Steel Pin, Nitrogen 150-250ppm, Oxygen 50-170ppm (Nominal Values)	each	\$168.17	\$95.00



Doug McPhee
Adelaide

Dear Clients,

Greetings from the South Australian office. Spring time is here and brings to hay fever sufferers the need for antihistamine tablets and sprays, which is a small trade off for some nicer weather. Also the fact that the Crows are still in the Finals race is another exciting thing for Daniel and I.

Goldy is continuing on with her training and progressing well and Daniel is back and refreshed from his time away.

Daniel and I, along with some counterparts in WA and NSW are putting together our Edition 11 Vintage price list which we hope to have ready for November so watch this space.

Velp Scientific is a quality manufacturer in Europe who have a great range of quality equipment covering Food and Feed, Stirring and an Environmental line. If you ever have any needs that cover these areas be sure to ask your account manager for more information.

All the best from,

Doug, Steve, Mark, Michael, Daniel, Paula and Goldy

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Yvonne Dive
Brisbane

Dear Clients,

It's that time of the year and we are doing plenty of Spring cleaning. We have emailed out several specials flyers to help you with budget savings and to help make way for new stock in our warehouse.

*Reminders: Mini Catalogue "Laboratory & Equipment Specials 2015" There are plenty of good savings to be made.

Log onto our web site to request your free copy!

We welcome new staff member Colin Silk to our Queensland Team. Colin is assisting John and Sean in our warehouse and is keen to get your orders despatched on time.

Queensland team: Yvonne Dive, Martin Bullock, Brian Bishop, Sean Wyatt, Josephine Cabagui, Leon Dive, Sean Afflick, John DeRuyter, Steve Taylor, Adam Bergman & Colin Silk.

BRISBANE

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Garry Wrede
Melbourne

Dear Clients,

Three days over 20°C forecast – must be global warming or is it perhaps Spring? I know some of our Gippsland customers will settle for three days without rain.

It's footy finals time again and the "other" footy World Cup starts on the 18th September on the other side of the world.

Our website continues to improve – with your login you can access updated pricing and stock levels. It also lists tons of specials. Have you tried placing an order on line? With our Quick Order function it's easy and it remembers your favorites.

For the chromatographers out there, our range is growing – we can now offer you products from Sigma which as you know includes Supelco and then add our Macherey-Nagel range of HPLC and GC columns and TLC plates and vials PLUS the extensive range of solvents from Sigma, Merck and B&J – all at competitive pricing.

Your team in Victoria,

Garry, Joe, Mango, Nic, Daniel, Adam and Brian.

MELBOURNE

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rowevic@rowe.com.au



Peter Sommers
Perth

Dear Clients,

I would like to take the opportunity to introduce the newest member of our Western Australian Team in Helle Christophersen. We have spent the past weeks training Helle on internal processes and she is now venturing out into the field, meeting many of you, our valued clients. Please make her welcome.

Helle has a background in biological sciences and obtained her Doctorate from the University of WA in Plant Molecular Biology and Biochemistry. With this background Helle is well suited to discuss the ever expanding Life Science product range available to assist you in your research, from Rowe Scientific. Try us.

Thank you for your support,

The WA team.

PERTH

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John Dwyer
Sydney

Dear Clients,

The NSW team has just added a new staff member to our Customer Service team. Allan Young joined Rowe in early August and no doubt many of you may have already spoken with Allan in recent weeks.

Allan's appointment is further testimony to our commitment to provide superior service to you at all times.

In addition to Allan's appointment we are continuing to build inventory in our Minto warehouse to ensure we have the core scientific consumables and basic items of equipment available for immediate delivery.

We are grateful for the continued support of our long standing clients and for the growing number of new clients which are placing their trust in our NSW team to support them with the supply of their routine consumables.

We are here to serve you and welcome your feedback particularly when it provides us with the opportunity to improve our service to you.

SYDNEY

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