



NEWSLETTER

Client of the Month



Sandy Gray Technical Director of Gekko Systems in Victoria.

Image courtesy of Gekko Systems Pty Ltd

Gekko Systems

Gekko Systems P/L was founded in Avoca, Victoria. Gekko started out producing InLine Pressure Jigs for continuous gravity separation. Innovative modular designs, elegant systems and smart manufacturing launched Gekko as a world technical leader in gold processing and low-energy mining solutions.

Winners are chosen by our computer on a random basis. The prize is the client's choice of \$100 worth of laboratory items from a supplied list.

Clever Person Quiz

Q: Which has a higher melting point, glacial acetic acid or 85% orthophosphoric acid?

Did you Know?

(Answer to last edition's clever person quiz)

Q: What is the strongest known liquid acid?

A: Fluoroantimonic acid, HF-SbF₅ is ²1019 times stronger than concentrated sulfuric acid. **Source:** Olah, G. A. et al. (2009) *Superacid Chemistry*, Wiley, New Jersey

Saying of the Month

"No amount of experimentation can ever prove me right; however a single experiment can prove me wrong"
- Albert Einstein



What's New at Rowe?

Visiting the Rowe Website you may have noticed a difference in the way our site looks. We have for many years had a site that was functional, however it was starting to appear a little dated.

After many months of hard work we have at last released a new-look site that we hope helps our customers remain supplied in the scientific goods needed to carry on the good work done across the nation.

Improvements to our site include personalised login, improved navigation, the ability to check your backorders, all encapsulated in a clean fresh look.

You can find MSDS downloads, news, service, repair and calibration services for instruments and great specials on everything you need to keep your lab supplied.

Don't forget we go above and beyond for our clients and can also custom produce chemical compounds, instruments and general solutions to your industrial chemistry challenges.

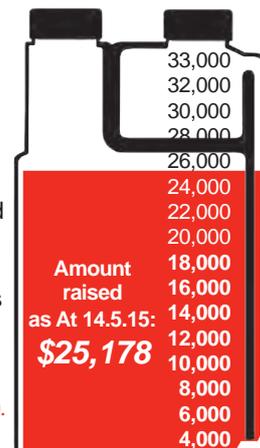
PROUDLY SUPPORTING THE ROYAL FLYING DOCTOR SERVICE OF AUSTRALIA



Your purchases of Quantumclean, and pH buffers in the unique Rowe twin head bottles, will result in \$2 per item being sent to the RFDS to support this great Australian institution.

Rowe Codes:
Quantumclean CQ1050, CQ1000, CQ1100.
pH Buffers CB3515, CB3115, CB2660

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\$33,000



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More Information Required?

If you would like further information on any of the products featured in this edition, please contact your nearest Rowe Scientific Pty Ltd office.



PUT OUR TIPSTO THE TEST

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PIPETTE TIPS

Rowe supply a wide range of pipette tips for use with a large variety of pipettors including:

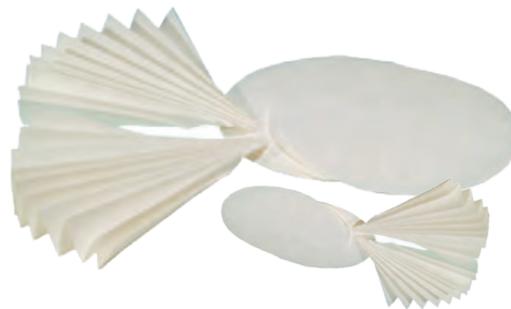
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available at Rowe



Reference materials from all major worldwide sources including:

- NIST (USA)
- CANMET (Canada)
- SABS (South Africa)
- BAS (UK),
- Standards Australia
- BGS (UK)

- BCR (Belgium)
- NWRI (Canada)
- NRCC (Canada)
- Brammer (USA)
- Alpha (USA)
- Seishin (Japan)



Doug McPhee
Adelaide

Dear Clients,

Greetings from the South Australian office.

The cold and wet weather certainly seems to be on the way in SA. We hope all of you stay warm, dry and flu-free for the winter months ahead.

Kate has been out and about doing some Morning Teas this year and I would like to thank all of those who turned out to them at the University of Adelaide at Roseworthy and the Physical Sciences store.

For those of you who don't know, or I haven't spoken to since the last newsletter, my wife Elise and I welcomed a beautiful baby girl named Evie Jane McPhee, she weighed in at a healthy 7lb 3oz and arrived four weeks early.

As we approach the end of yet another Financial Year we would like to thank all of our clients for your ongoing support and if there is any money left in those budgets you need to spend, be sure to give us a call. Likewise if you need to plan for next year make sure you get in touch with your local Account Manager.

All the best from the South Australian team,

Doug, Steve, Kate, Mark, Michael, Daniel, Paula

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Yvonne Dive
Brisbane

Dear Clients,

It's hard to believe that it is almost June. There is so much to do and so little time to get everything done. Nevertheless one of our projects to improve the functionality of our web site has been achieved.

As they say "Do try it" and let us know if you find it easier to use.

If there is anything you need for your laboratory which needs to be supplied by the 30th June 2015, please contact our team who are eager to assist you with your requirements.

From your Queensland team,

Yvonne, Martin, Brian, Sean, Josephine, Leon, Sean, John, Steve and Adam

BRISBANE

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Garry Wrede
Melbourne

Dear Clients,

A wet and windy autumnal interlude has dominated the recent weeks here in Victoria. Remember though, that this means next spring is that much closer and that others in Australia are still suffering the effects of a lengthy drought. Now that both Federal and State budgets have come and gone let's hope for a brighter economic outlook both for the short and long term.

Thank you to our Dairy clients for dropping into our exhibition stand for a chat at the DIAA conference, it was great catching up.

As we are currently promoting Contherm please take the opportunity to evaluate your Incubator and Oven requirements – doing it now is bound to save you some money. If you require Buffers and Standards to ISO 34 please give us a ring we have a wide range available.

Keep warm and looking forward to hearing from you.

Your team in Victoria,

Garry, Joe, Mango, Nic, Daniel, Adam and Brian

MELBOURNE

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Peter Sommers
Perth

Greetings from the West,

The pressure on business increases with many clients looking to save a dollar.

If you are buying elsewhere we would be happy to provide you with alternative options and competitive quotes.

Are you aware that we have an Australian manufacturing facility?

In addition to the common acid/base solutions, buffers and reagents, we can custom manufacture product to your requirements.

If you can no longer afford to have technicians making solutions, let us provide them for you.

Please ask your Account Manager for a quote.

Thanks for your on-going business support,

The WA team

PERTH

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John Dwyer
Sydney

Dear Clients,

Over the course of the last three months the NSW team have focused on contacting and meeting a diverse range of potential and existing customers across the scientific spectrum.

We are grateful for the support extended by our new customers and for the ongoing support of our more established customer base. The NSW team are actively listening to customers and are responding to the feedback provided by you. Consequently we are continuing to add new stock and increase existing stock levels in our Minto warehouse. We are also putting the final touches to a promotional brochure which will showcase the diverse range of brands and competitively priced products from a single source. Watch out for the 14 page brochure jam-packed with special promotional pricing on glassware, plasticware, chemicals, consumables and basic equipment which will be available in early June.

Finally based on your feedback we have revamped our website and are confident the new look Rowe site and improved functionality will simplify the process of sourcing the products our expanding customer base requires on a routine basis.

The NSW team are excited, energised and committed to ensuring we provide the level of service customers have clearly indicated they require from a scientific supply partner.

Contact our team today and discover how we can make sourcing your consumables and equipment that little bit easier.

SYDNEY

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