ROWE SCIENTIFIC
Analytical Services
Issue 1 | Volume 1 | Year 1
NEWSLETTER
Issue 1 | Volume 1 | Year 1

QUOTE OF THE MONTH

"The scientists acquainted with Rowe Scientific Analytical Services systems at the Adelaide Botanic Gardens are cost saving heroes."

Michael Cook
Rowe Scientific

Rowe Scientific Analytical Services

CLIMB UP THE LADDER WITH ROWE SCIENTIFIC' Analytical Services

Climb up the ladder with Rowe Scientific' Analytical Services. Rowe Scientific Analytical Services is a leading supplier of laboratory equipment, consumables and chemicals to the Australian and New Zealand markets. Rowe Scientific Analytical Services offers a wide range of laboratory equipment, consumables and chemicals to the scientific community, including laboratories in the education, research, medical, pharmaceutical, food, water, environmental, forensic, petroleum and mining industries.

Rowe Scientific Analytical Services also provides a range of services to the laboratory market including calibration services, equipment repairs, laboratory fit-outs, laboratory design and laboratory consulting services.

Rowe Scientific Analytical Services is a division of Rowe Scientific, a family owned business with over 40 years experience in the laboratory market.

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CLEVER PERSON'S QUIZ

Question:
What solution has the highest melting point?

Answer:
Ice

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SUPPORTING THE RFSS

Rowe Scientific Analytical Services

EDITH COWAN UNIVERSITY ROWE SCIENTIFIC PRIZE IN CHEMISTRY

Congratulations to this year's Rowe Scientific Prize in Chemistry winner, Ms Kathryn Cooper.

SOUTH AUSTRALIA & NORTHERN TERRITORY

Dear Clients.

We are now well into it 2021 and as I write this, COVID-19 is currently under control in Adelaide. Let's hope for all of our sake, it remains so.

We would like to take this opportunity to welcome Lauren Docking, who is a new addition to our sales team in Adelaide. Some of you may have already been in contact with her.

As this newsletter is distributed, the Vintage will be over for another year and by all reports we should be in for some fine wine drinking in the months to come. We are working on an end of Financial Year Clearance list at the moment so stay tuned for some one-off specials for you to take advantage of. In conjunction with this if you have any capital expenditure remaning in your yearly budget, feel free to let your account manager know.

We are still experiencing delays in some of our established supply channels, we are working to overcome them. Most of you are aware that there is a supply shortage of sterile racked filter tips in the market and we are led to believe that these products could be subjected to major price increases throughout the remainder of the year in 2021.

All the best from:
Doug, Danielle, David, Erik, Joanne, Lauren, Mark, Michael, Paula, Samuel, Steve.

VICTORIA & TASMANIA

Dear Clients.

As we move into Autumn 2021 after such a trying 2020, we must be grateful for the things that have persisted and kept going over the last 12 months.

At the moment, in Victoria, we consider ourselves lucky that we have missed the extreme rains and the cyclones that have wreaked havoc in other parts of Australia, our thoughts are with those suffering hardships which these events have caused.

Our mission is to supply the Scientists of Victoria with "the items they need to do their work". This is a task we take very seriously. Please contact us here or give us a call with those difficult to find items. We can help tick off some items on that too-hard-to-find list of yours.

We have just received a consignment of Ovens and Incubators from MMM in Germany and are expecting a shipment of freezers to land any day now, so keep your eyes peeled for special offers. RATEK have started their End fo Financial Year campaign, so if you are looking for Mixers and Shakers, now is the time to stock up on these instruments. We are almost up to $24,000 in donations for the "Royal Flying Doctor Services" fund which Rowe Scientific donates $2 for each bottle of Quantum Clean and Rowe pH Buffer purchased. Each and every order contributes to this great Australian cause.

Hope to hear from you soon.
From your team in Victoria:
Garry, Adam, Amanda, Brian, Christine, Hoa, Louise, Mango, Nic, Paul.

WESTERN AUSTRALIA

Dear Clients.

We have been extremely fortunate with the control of COVID-19 in Australia. As we go to press we are horrified by the daily reports coming out of India. Our thoughts are with the people of India and on a personal level with our Indian suppliers.

The chronic effects of long COVID-19 is starting to be seen in our supply chain. Freight is extremely congested which leads to long delays and increased costs. With a disjointed supply chain, we have benefitted from holding secure stocks of product (eg >6 months of Sodium borate) which allows us to continue to support you.

The price of gloves is starting to decrease, though we have reports of quality issues with some manufacturers blending lesser quality raw materials, which results in a lesser quality glove BEWARE!!! The demand on plastic resin and COVID-19 plant closures has resulted in raw material price increases, which will naturally flow through to finished product. This is currently being felt with Technoplas and Tarsons products. We continue to push back on suppliers price increases and look to utilise the most efficient logistics routes.

Thank you for your existing business and we look to be your partner in the decades ahead.

Stay Safe:
Peter Sommers and the Western Australian Team.

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We sent out this message to all existing Rowe Scientific Pty Ltd customers. As a way of keeping you informed of special offers and company news. Unsubscribe.

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